



*“.....You showed skill and wisdom in your Construction Project Management tasks of:*

- *Vendor Procurement / RFP's*
- *Budgeting*
- *Cost Tracking*
- *Pushing back on ridiculous claims from vendors*
- *Knowing when and what tasks to push the contractor on schedule to ensure we were charging forward timely.*
- *Providing overall communication between all of the team members*

*While you exceed expectations with these tasks, an intangible that you brought was simply wisdom of the process. You always knew and could forecast what a decision would bring. The insight you would provide simply had not crossed my mind and came from an angle or perspective I just didn't see (not being a Construction Specialist).*

*Now that we're all moved in on time and under budget, I wanted to say thank you and job well done!.....*

*Spence Leslie  
Director of Global Compliance, Pentair Technical*

## PROJECT INFORMATION

**Architect:** RMW

**Contractor:** Butler

**Size:** 64,428 s.f.

**Project Costs:** \$22,500,000

## PENTAIR, REDWOOD CITY, CA

Skyline Partners was engaged just prior to Pentair's closing on the property. The original intent was to completely scrape the existing building and build a new state of the art production facility. After initial budgets came back, the Pentair Executive Team dictated a new, lower budget and challenged Skyline Partners to produce (keep the same scope, but yet meet the lower budget). With Pentair under contract with Facebook to sell and exit their existing facilities, Skyline did not have much time to come up with a gameplan and sell it to the Pentair Execs. The answer was to reuse the existing building as much as possible and design in a few labs that could provide multiple functions, thus allowing the smaller SF building to work, but yet still achieving the functions they needed.

18 Months later, complete relocation of this one of a kind manufacturing and research facility was delivered with the three project requirements met; 1) Pentair received their large bonus from Facebook for existing on time 2) No production decreases 3) The project was delivered \$75,000 under the initial "cocktail napkin" budget Skyline had presented.

The Skyline Partners team of Keith DeBrine and Ann Gleisner were completely responsible for all management aspects of this project to include the extremely complicated move of all manufacturing tools.

